



ATHOMES SPRING MEETING 2016 AGENDA

MARCH 17, 2016

Holiday Inn - Nashville Airport, 2200 Elm Hill Pk, Nashville, TN;
800-315-2621 (Reservations) or 615-883-9770 (\$129 were held until 2/29)

Wednesday, March 16th

4:00 pm ATHOMES Board Meeting - Holston Room

Thursday, March 17th - Hermitage & Belle Meade Rooms

- 7:30 am Meeting Registration Open & Breakfast with Exhibitors (Belle Meade Room)
- 8:00 am Welcome - Hermitage Room
- 8:15 am John Gallagher, VP VGM, "Washington Update & How ATHOMES Advocates Make a Difference"
John reports on what's happening legislatively in Washington and how ATHOMES' efforts made a difference and continue to
- 9:30 am **ONE:ONE Meetings with James C. Waller III, Provider Network Mngr, Amerigroup Community Care***
(SIGN UP for one:one segments 9:30-11:30 w/Amerigroup. Email athomes@nc.rr.com for appointment)
- 9:45 am Break with Exhibitors - Belle Meade Room
- 10:30 am Mary Ellen Conway, President, Capital Healthcare Group
"The Top Ten Operational Efficiencies You Need To Know"
Are you running as efficiently as possible or could your operation use a little "tweaking"? Now that your reimbursements are down to bare bones, you can't afford not to see if there is something you should...or should NOT...be doing! Hear the Top 10 and make sure you are ready for it!
- 11:30 am Phillip Morrison & Kit Dockery, BCBS* Update
(SIGN UP for one:one segments 1:00pm - 2:30 pm with BCBS. Email athomes@nc.rr.com for appointment)
- NOON Lunch and Visit Exhibitors - Belle Meade Room
- 1:15 pm Stephanie Green, JD, ACU-Serve, "Advanced ACA Concepts"
During this advanced session, we will look into the real-world application of the Affordable Care Act rules on written order prior to delivery and face-to-face requirements. Learn how to handle the intersection of LCD coverage requirements with ACA requirements, and how best to "fix" problems before and after they occur. This session presumes a basic understanding of the ACA, and will apply the rules using example patient files.
- 2:30 pm Break with Exhibitors - Belle Meade Room
- 3:00 pm Mark Higley, VP VGM, "Knowing What to Expect for 2016 is Efficient Planning: Prepare for it!"
Learn how laws, pending legislation, and regulations will affect your businesses. Planning ahead Produces more efficiencies—something an HME business must have to be a leader in 2016. Don't miss these tips for success! Also: updated market metrics, benchmarks and demographics
- 4:15 pm Lisa Marie Hofer, Senior Analyst, Provider Outreach & Education, CGS Jurisdiction C DME MAC, "Medicare Update"
Lisa gives updates and answers questions regarding Medicare program participation
- 5:00 pm Adjourn

*sign up to visit with these payors by emailing athomes@nc.rr.com - Amerigroup: 9:30am - 11:30am; BCBS: 1pm-2:30pm)