

Association for TN Home Oxygen & Medical Equipment Services

PRESS RELEASE



ATHOMES 2018 MEMBER CONFERENCE with Political Forum and Payer Roundtables

FOR IMMEDIATE RELEASE
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NASHVILLE, TN - AUGUST 9, 2018. The Association for TN Home Oxygen & Medical Equipment Services (ATHOMES) completed its two-day Conference held at the Homewood Suites Airport - July 31 - August 1. Providers and suppliers attended the two days brought multiple speakers with various educational topics. The ATHOMES Board of Directors increased and each board member had time for networking with industry peers.



ATHOMES BOARD OF DIRECTORS: Left to Right:
Rick Clark (Treasurer); **Charles Satterfield** (At Large Director);
Lenae Cheek (At Large Director); **Dana Douglas** (Secretary);
John Gallagher (At Large Director); **Ted Metcalf** (At Large Director);
Sharon Pruitt (President); **Kit Dockery** (At Large Director);
Laura Williard (Vice President); **John Goetz** (At Large Director);
Beth Bowen (Executive Director); **James Rogers** (At Large Director).
Not pictured: **April Allen** (At Large Director)

Attendees commented about the strong agenda, renewed excitement about the leadership and several referred to the program as the “most comprehensive and informative meeting they have experienced in years.” This meeting had the focus on state and payer issues, plus the CEUs offered made it a great investment with valuable ROI. A returning ATHOMES Member, Dawn Sawyer, Director of Operations with Breathe Easy Respiratory Solutions, Inc in Nashville said “Beth, I wanted to say how glad I was that I attended the meeting. It was both informative and relevant.”

Topics including TennCare, Tennessee Medicaid, Federal issues including updates on ESRD and Competitive Bidding, plus CGS updates filled one day. The rest of the time focused on legislative issues in Tennessee (with focus on the Senate and Governor races) plus a session with current State Rep. Darren Jernigan (TN-60) who offered insight into local state politics and landscape. Both providers and suppliers attended the conference. Each supplier representative was featured by giving a presentation that focused on the features and benefits of doing business with an ATHOMES supplier member. #SupportATHOMES.

ATHOMES President Sharon Pruitt commented, “The energy generated from the TN Providers is amazing! Many providers in the room are direct competitors but all providers have one common goal---to take care of the patient by improving their quality of life and allowing them to remain in their home. Each TN licensed provider does this by providing the highest quality service, equipment and supplies available the payer rates will allow. Profit margins are small (if any at all) but we continue to keep the patient as the main focus! Being associated with ATHOMES is rewarding! Last week proved TN providers are BETTER TOGETHER than ever before! Hopefully those that weren't able to come will make sure to add the ATHOMES Conference to their schedule next time. Date will be announced soon.” ATHOMES wasn't all work and no play - after a full day of meetings, the group gathered for dinner and games at the local Dave & Busters...networking at its best! #BetterTogether

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Scenes from the 2018 ATHOMES Conference

With Political Forum & Payer Roundtables

Homewood Suites, Nashville - July 31 - Aug 1



The attentive crowd takes it all in at the ATHOMES 2018 Conference - attendees were pleased with the session topics and location. Quality education is one of the TOP reasons members attend!



Sharon Pruitt, ATHOMES President leads the Political Forum with introductions and questions to the state and federal candidates who were featured in the inaugural ATHOMES Political Forum



Kit Dockery, Laura Williard and John Goetz share information regarding TennCare



Rep. Darren Jernigan & John Goetz give an overview of the political climate for HME in Tennessee



(Left) Senate candidate Aaron Pettigrew and (Right) Dr. David Black (speaking on behalf of his wife and gubernatorial candidate Diane Black) speak to HME issues.



ATHOMES Networking Event at Dave & Buster's. Fun, Food, Games & Networking all rolled into one!



Your Board planning for the future - stronger Advocacy (State and Federal), Communications, Education and Networking