

ATHOME

How to Get Referrals from ALFs and ILFs

A 90-Minute Lunch & Learn Audio Conference
by
Elizabeth E. Hogue, Esq.

Thursday, March 7, 2024

******1:00 p.m. to 2:30 p.m. Eastern Time******

Replay: March 14, 2024 (Recorded playback available for 24 hours)

Audio-Conference Description

Assisted Living Facilities (ALFs) and Independent Living Facilities (ILFs) are committed to keeping residents in their apartments as long as possible using a variety of home care services; including Medicare certified home care, private duty home care, hospice, and HME services. Establishment of successful relationships with ALFs and ILFs frequently involves all of the following: (1) Preferred Provider Agreements, (2) rental of space for use by liaisons and coordinators, and (3) wellness programs for residents. Arrangements with ALFs and ILFs involving referrals, however, are heavily regulated, including for private duty agencies. Participate in this teleconference to learn how to establish relationships with ALFs/ILFs step-by-step. This will be a “deep dive” into how to work with ALFs/ILFs. A client recently said that he had heard Mrs. Hogue talk about relationships with ALFs/ILFs for some time, but that the importance of such relationships “just clicked!” Be sure they “click” for you, too, and not just for your competitors!

About the Speaker:

Elizabeth Hogue is an attorney in private practice with extensive experience in health care. Prior to becoming an attorney, she was employed as a personnel manager by a Blue Cross-Blue Shield Plan. She studied at the University of Maryland School of Law, concentrating in health law, and gained considerable clinical experience, course work, and employment experience in this area. Following her admission to the Bar, she developed an active practice in health law. She represents clients all over the country. Her clients are professional associations, managed care providers, and institutional health care providers; including hospitals, long-term care facilities, home health agencies, durable medical equipment companies, and hospices. Ms. Hogue gives numerous presentations each year on health-related topics. Her articles are regularly included in trade association publications and other journals. Ms. Hogue is a member of the American Health Lawyers Association.

How it works:

Complete the Registration Form for your agency and return to elizabethhogue@elizabethhogue.net. Registered locations will receive an e-mail confirmation two days prior to the teleconference with instructions on how to join the audio conference, access handouts, additional resources, etc. Participate in the live, interactive Q&A session via your telephone.

PLEASE NOTE: Registration fees are based on one phone connection; multiple site participation from your agency will be charged a separate registration fee for each.

REGISTER TODAY! Save time and travel costs, and include all staff members who will benefit from this program!

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TO REGISTER

BE SURE TO INCLUDE ALL INFORMATION REQUESTED BELOW:

E-Mail completed form to: elizabethhogue@elizabethhogue.net.

Please type or print legibly all information below.

Name: _____ **Agency:** _____
Address: _____ **City/State/Zip Code:** _____
Phone: _____ **Fax:** _____
Email (Mandatory Field): _____

Registration Fees

This fee includes one phone connection. Additional fees will be charged if there are multiple connections. **No refunds will be given.**

	Member	Non-Member
<input type="checkbox"/> March 7th	\$125	\$125
<input type="checkbox"/> March 14th Replay Date		

PAYMENT METHOD

VISA MasterCard American Express

Please bill us. *We understand that we will be billed \$20 for each invoice if not paid within 30 days.*

Cardholder's name (print) _____

Card Number _____ / _____ / _____ Exp. Date _____

Signature _____

For office Use Received _____ M / NM
DB _____ Paid \$ _____
Ck//CC# _____ Auth _____
Q _____ Due \$ _____
Inv/date _____
Confirm Sent _____