

SEPTEMBER 23 – 24, 2021 (Thursday & Friday)

Millennium Maxwell House Hotel - 2025 Rosa L. Parks Blvd, Nashville, TN 37220

\$149/night held through Sept. 13 - (615) 259-4343 x 1376 (or 800-457-4460, ask for "in-house reservations", ATHOMES Block)

THURSDAY, SEPTEMBER 23, 2021

- 9:30 am** ATHOMES Board Meeting - Polk Board Room (2nd Floor); Exhibitors May Set Up - Crown Room (10th Floor)
- 12:30 pm** Registration Open - Hallway of Crown Room (10th Floor)
- 1:00 pm** General Session (Crown Room) - President's Welcome and ATHOMES Committee Reports
- 1:15 pm** Compliance With COVID-19 Federal Stimulus Money: What You Need to Know
Craig Douglas, VGM- SPONSOR VGM

Many of the financial stimulus packages that have been released since the onset of the COVID-19 pandemic, namely the HHS Relief Payments and the Paycheck Protection Program, had monies tied to them that did not need to be paid back as long as the funding was used as intended and according to certain terms and conditions. If you want to avoid having to pay those monies back, it is imperative that you know and understand the expectations as to how providers should use and report on the use of those funds.

- 2:15 pm** Audit Update: What Can We Expect Now?
Kelly Grahovic, The van Halem Group

After receiving a short reprieve during a portion of the pandemic, CMS is back at it with audits. The "toe in the water" approach that CMS indicated it would be seems a bit more aggressive than that. This presentation will discuss what the current audit environment looks like for suppliers during the pandemic and what we anticipate once the public health emergency is declared over. In addition, this presentation will discuss what suppliers could be in store for as the ALJ backlog has dwindled during the pandemic. From OIG to RACs, SMRCs, UPICs, and MACs, everyone seems to be interested in auditing claims for durable medical equipment again. We will discuss why this is happening and what suppliers can do to mitigate their audit risk.

3:15 pm - 3:45 pm Commercial Break - Associate Member "Brag Time" - EXHIBIT TIME until 3:45 pm
(Each Associate Member in attendance can have time to explain what THEY can do for ATHOMES Providers - "Live Commercials" provide "Brag Time" for a WIN-WIN Benefit)

- 3:45** Philips Respironics Remediation Updates
Will Taylor, Account Manager, PRI - SPONSOR PHILIPS RESPIRONICS

Join this session to hear the newest recall information.

- 4:15 pm** Current Status of Legislative Activity
Emily Harken, VGM - SPONSOR VGM

This portion of the session will provide participants with recent and timely information and government updates, explaining what they mean for the HME/DME industry. Topics will include current health care reform and the following HME issues: The competitive bidding program, Where the industry is going forward; fixes to the current program, State HME licensure progress, How to develop a grassroots campaign at the state/local level.

- 4:45 pm** Rules & Rate from DC to the States
David Chandler, Sr. Director, Payer Relations, AAHomecare

AAHomecare serves as our liaison with payers on both a national and state level. Laura will update attendees on current issues and what to look for with your managed care contracts. They will share work being done to minimize adverse effects and maximize benefits and will outline their initiatives to benefit DME providers in our state.

5:30 - 6:30 pm - VENDOR RECEPTION

Network with Your Suppliers Who Support ATHOMES!
*Afterwards, Meet Us at - Station Inn - 402 12th Ave. South, Nashville
for networking, snack, entertainment, then Broadway for more music!*

FRIDAY, SEPTEMBER 24, 2021

- 8:30 am** **BREAKFAST EXHIBIT TIME & Networking**
- 9:00 am** **Mark Higley - VP Regulatory Affairs SPONSOR VGM**
What is the Future of the Bidding Program? Is there an End Game? What's Up in DC?

Mark's Analysis & Predictions (and how it affects DME Suppliers) Participants will be able to: 1. Analyze the critical role of Medicare fee schedules/SPAs in determining other payer reimbursement methodologies. 2. Analyze Round 2021 estimated savings and resulting cessation of program. 3. Estimate the likely end of the declared pandemic and its effect on HME Medicare reimbursements. 4. Identify likely outcomes for a continued Medicare Competitive Bid Program and/or a new "auction" methodology.

- 10:00 am** **Tennessee State Update -**
- 11:15 am** **Commercial Break - Associate Member "Brag Time" & EXHIBIT TIME**
- 11:30 am** **What's NEW with Medicare?**
Belinda Yandell, CGS Community Coach

Don't miss this great opportunity to hear the latest news from Medicare! Belinda Yandell, from the Provider Outreach and Education team at CGS, the DME MAC for Jurisdiction C, will get you up-to-date on what's new, what's changed, and what's coming up, as well as valuable information on the newest tools available on the CGS website.

- 1:00 pm** **Lunch Served SPONSORED BY PHILIPS RESPIRONICS - EXHIBIT TIME ends at 2PM**