

2024 ATHOMES ANNUAL MEETING AGENDA



(Wed/Thurs) April 17-18, 2024

Four Points Sheraton Nashville - Brentwood; 760 Old Hickory Blvd. - Brentwood, TN 37027 - 615-964-5500

THANKS SPONSORS! GOLD: VGM SILVER: ACHC, McKesson, Rhythm Healthcare

BRONZE: Coloplast, Drive DeVilbiss, Permobil, React Health

WEDNESDAY, APRIL 17 (All Central Times)

9:30 am ATHOMES Board Meeting (All Members Welcome) & Exhibitors May Set Up

12:00 pm Registration Open (No Lunch provided)

12:45 pm General Session - Dana Douglas, ATHOMES President's Welcome and ATHOMES Committee Updates

1:00 pm Laura Williard, AAHomecare VP & Craig Douglas, VGM VP SPONSOR AAHOMECARE

Payer Advocacy: Medicare Advantage and More

AAHomecare & VGM team up in the payer world on both a national and state level. This session will focus on Medicare Advantage, and Medicaid payers - especially in Tennessee...followed by Q&A/discussion.

2:00 pm Kelly Grahovic, The van Halem Group

Navigating Critical Medical Provider Enrollment Updates: Safeguard that PTAN

Embark on a journey of innovation and success in the durable medical equipment (DME) realm! Our exclusive session unveils the latest industry updates regarding policies and reimbursement, game-changing technologies, and strategic insights that can transform your business. Don't just keep up—lead the pack! Join us for a dynamic experience that promises to elevate your DME venture to new heights. Seize the future of healthcare equipment—your success story starts here!

3:00 pm Cookie Break

3:15 pm TENNESSEE PAYERS: Jessica Hill, Chief of Staff, TennCare, TennCare Update; BlueCare, UHC, Wellcare, Amerigroup (invited)

Please join Jessica and she reviews and outlines topics of interest for Tennessee Provider and state payers on hand to answer questions.

4:15 pm Kelly Grahovic, The van Halem Group

Audit Update - Lightning Round Full of Tips!

Take notes and listen fast - Kelly boils down the main issues to share with providers for the best of the best in the Audit landscape and how to survive!

4:45 pm John Gallagher, VP Government Relations, VGM SPONSOR VGM

Federal Washington Update - It's an Election Year

John gives us his Legislative update with focus on what's going on in Washington, our state delegations, HHS & CMS and updates for 2024.

5:15 pm Laura Williard, AAHomecare VP & John Goetz

Tennessee Advocacy: Update on ATHOMES & AAHomecare Efforts on the State Level

5:30pm Provider ROUNDTABLES - Open Topics led by Panel Discussions with Specialized Topics - BAR OPENS:)

6:00 pm - 7:00 pm: Vendor Reception - Food, Drinks and Network with YOUR Suppliers Who Support ATHOMES!

NETWORKING EVENT with LIVE music on Broadway to enjoy Nashville at its best!!

THURSDAY, APRIL 18, 2024 (All Central Times)

8:30 am BREAKFAST EXHIBIT TIME & Networking & Commercials for Sponsors

9:15 am Kim Cuce', VGM SPONSOR VGM

Revolutionize Your Revenue Cycle

This presentation is designed to equip you with actionable strategies and industry-specific knowledge to optimize your financial processes, overcome challenges, and position you for sustained success. We will take a deep dive into financial benchmarks and unleash the potential of your revenue cycle. Discover how industry leaders elevate financial performance with strategic insights and metrics.

10:15 am Laura Williard, AAHomecare VP & Craig Douglas, VGM VP SPONSOR AAHOMECARE

Transparency in Coverage: Publishing Contracted Rates & More...

AAHomecare & VGM team up again to provide the latest in transparency in coverage - the rules are changing...followed by Q&A/discussion.

11:15 am EXHIBIT TIME Associate Sponsor Member "Brag Time" & Vendor SPEED DATING!

11:45 am Miriam Lieber, CEO Lieber Consulting SPONSOR ACU-SERVE

Payer Nuances & Their Impact on the Bottom Line

Don't miss this timely discussion with Miriam to learn the latest to help your bottom line

12:45 pm Lunch Served SPONSOR PHILIPS RESPIRONICS - EXHIBIT TIME

1:30 pm Belinda Yandell, CGS Community Coach

What's NEW with Medicare?

Don't miss this great opportunity to hear the latest news from Medicare! Belinda Yandell, our friend from the Provider Outreach and Education team at CGS, the DME MAC for Jurisdiction C, will get you up-to-date on what's new, what's changed, and what's coming up, as well as valuable information on the newest tools available on the CGS website.

2:30 pm Adjourn - Safe Travels and thank you for attending!